#### **INTRODUCING ITS FIBER 2010**

The Superhighway to the future



## WHAT IS ITS FIBER?

#### What is ITS Fiber?

ITS Fiber is our **new** Fiber-to-the-Premise (FTTP) communications network where we will run 100% fiber optic technology directly to homes and businesses.

100% fiber optic network

Fiber uses light, not electricity

Virtually unlimited speed

Flexible for the future

#### IIIS Fiber Features

ITS Fiber will help the Indiantown community become one of the most advanced communities in the nation for communication services.

FCC National Broadband Plan Goal To Have 100 Million U.S. Homes & Businesses With 100 Mbps Internet By 2020

Unlimited bandwidth capability for voice, internet & video

FTTP can raise property value

Fiber Optic Service is more secure and reliable

Improved quality of business communications

## WHY ARE WE DOING ITS FIBER?



Our current copper network has served our customers with excellent quality services, however these types of networks will soon be unable to provide the necessary bandwidth to offer the advanced technologies like 100 mbps internet, HD streaming video and many others.

**Higher stability** 

Less interruptions/more reliable

Unlimited bandwidth capacity

Less maintenance in the future

#### **Better For ITS Business Customers**

How will ITS Business Customers benefit from our ITS Fiber network? It will provide a wider range of faster, improved, more advanced communication services.

**Cutting-edge technology** 

Same or better services than large cities

Rural customer can compete on global scale

Potential economic/business development to the community

**Allows Effective Telecommuting** 

Potential increase in property value

## WHEN DOES ALL THIS HAPPEN?

## **Status of ITS Fiber Project**

June 2010 – First ITS Fiber Service Activations occurred in the far east communities

July 2010 – Construction began in Indianwood

August 2010 – Construction began in Little Ranch

September 2010 – Plan to begin construction in Indiantown "Downtown" District. Activation of ITS Fiber Service will begin in Indianwood/Little Ranch

**December 31**, 2010 – Plan to complete Fiber *Construction* in Indiantown



Service drops and final activations will follow in each area of Indiantown within a couple of months after initial construction of underground fiber optic lines in 2010.

1<sup>st</sup> Quarter 2011 – Construction begins on areas outside of Indiantown Urban Services District

**2<sup>nd</sup> Quarter 2011** – ITS Fiber Activations complete in Indiantown

4th Quarter 2011 - Project is Completed

## HOW DOES ITS FIBER APPLY TO MY BUSINESS?

**Current Customers and New Customers** 

#### **ITS Fiber Installation – Free to Businesses**

- ■We are replacing our network, so CURRENT ITS BUSINESS CUSTOMERS get upgrade of standard equipment and standard activation for FREE (a \$400+ value)
- •If customer keeps their services the same, no additional charges.
- •Upgraded voice and high-speed internet plans will be available.
- •Special introductory bundle will be available for both current and new Business customers prior to activation.

NEW ITS CUSTOMERS CAN GET FREE standard installation and activation if they sign up for at least <u>ONE ITS Service</u> prior to activation being completed in their area.



#### BENEFITS OF FIBER FOR INDIANTOWN BUSINESSES

#### **ITS Business Level Services**

ITS Fiber will improve our current communications services for Businesses.

We offer a complete set of services for most all size Businesses



**The Fastest Internet Available** 

**Enhanced Voice Services** 

A Variety of Business Video Options

**Complete Computer Services (IYCG)** 

**Business-grade Tech Support** 

**Additional Business Services** 

**Coming Soon – Data Center Services** 

### **High-Speed Internet**

- ■Super fast speeds 3 to 100 mbps
- Download/upload/share large files faster and easier
- Add-ons: Security, Online Backup and Expanded Remote Tech Support
- Video Conferencing
- Video/Security monitoring
- •Metro Ethernet coming soon!
- •Multiple tiers of service available
- ■New Business-level prices





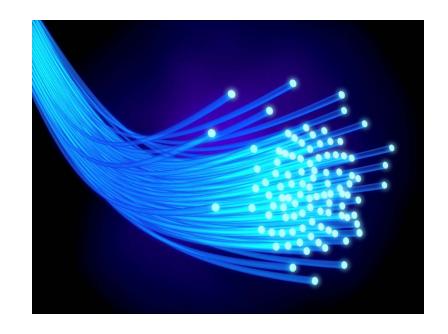






#### **Business-Level Internet Features**

- -3 Levels of Internet Service:
- ■Premium 24/7 Immediate Dispatch
- Bundle with Voice & Video
- Standard
- -Network Underground
- -2 Fiber Optic Connections to Internet (redundancy)
- -Broadband Service Provider for Martin County System (Western)



#### **Enhanced Voice**

Our "21st Century Voice" features help manage your business:

- 1. Voice Mail to E-mail & Online
- 2. Notification Hotline
- 3. Info Line
- 4. Business Conference Bridge
- 5. On Call Manager/Other Schedulers
- 6. Broadcast Blast

Use/Manage these select voice features online or by phone





#### **Enhanced Voice**

#### **Business Specials - Free Services**

#### FOR ALL BUSINESS CUSTOMERS

- •FREE Business Conference Bridge
- ■FREE Business Info Line –post your message and have people call in to hear it

#### **FOR ALL NON-PROFIT CUSTOMERS**

■FREE Notification Hotline – make one phone call to a group of people





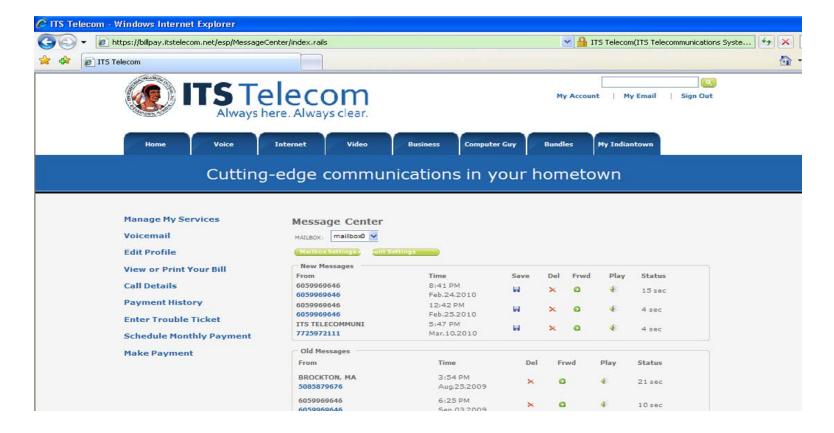
#### **Business Conference Bridge**

- Currently offering FREE to ITS
   Telecom Business customers
- **■**Can easily have conference calls with both local and out-of-town colleagues, clients or employees.
- Option of using either a local or 800 number.
- Same unique PIN can be used for all conference calling needs.





#### ITS Telecom.net - Voice Mail



#### ITS Telecom.net - Voice Mail to E-mail



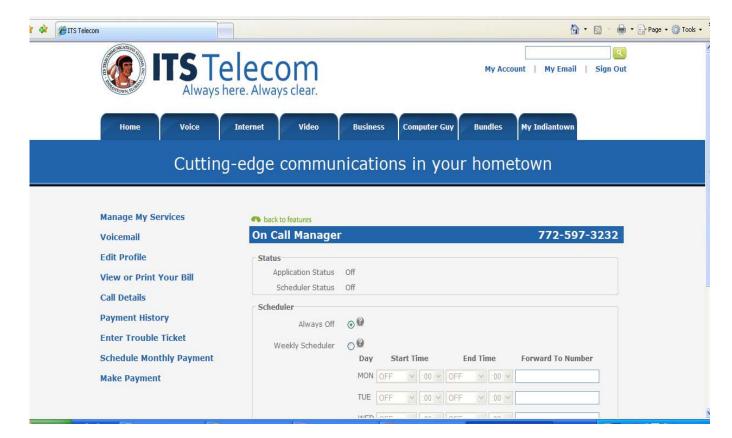
#### I ITS Telecom.net - Notification Hotline





Internet **Computer Guy** My Indiantown Cutting-edge communications in your hometown Admin Manage My Services back to features **Notification Hotline** 772-597-9114 Voicemail Select phone number **Edit Profile** How would you like to enter your message? View or Print Your Bill Call Details Say It **Payment History** Type It **Enter Trouble Ticket** Schedule Monthly Payment Upload It **Make Payment** Preview your message Send your message View/Update Contact List

#### II ITS Telecom.net - On Call Manager



#### ITS Telecom.net - Other Customer Self-Care



- Many Voice features can be ordered online
- E-bill Eco-friendly
- E-pay Save a stamp or a drive









#### **Video on Your Computer**

- Stream video in HD quality very quickly on your computer or media gateway server
- Download On-Demand video from the web your computer to a large screen TV
- Video Conferencing and Video Security on your computer

#### **Commercial DirecTV**

- Public Viewing –Restaurants, bars, lounges, coffee shops – NFL SUNDAY TICKET & THE MOST SPORTS!
- Business Viewing Auto shops,Banks, Salons, Any waiting area
- Private Viewing Private Offices,Conference Rooms, Break Rooms







## IP Video Security/Monitoring



Video Conference



#### **Complete Computer Services**

#### **On-site Business Services Provided**

- Networking wired and wireless
- Internet Support/Security
- Computer Repair
- Computer Set Up, Software/Hardware Upgrades
- Data Recovery
- Software Training
- We can be YOUR IT Department



#### **Additional Business Services**

- ■T-1, DS-3 PRI, BRI
- Metro Ethernet Coming Soon
- ■24/7 technician call out service for Internet issues
- Maintenance Plans for Voice,Internet and Networks
- •Hosted Microsoft Exchange Service
- Web Hosting



#### **Data Center-Coming Soon for Businesses**

- ■Will provide facility at our secure Central Office with 24/7 access
- Will provide server management services. Everything from helping hands to full IT Dept Services
- Have back up system for businesses who need it
- •Hurricane-grade facility with full generator backup, A/C, power, raised floors, security.







## QUESTIONS?

# What can ITS do to help your business?

We need your input...

## Thank You!